

# 2025 Interim financial results

6 August 2025



# Forward looking statement & disclaimers

Information regarding forward-looking statements. This Presentation includes forward-looking statements. These forward-looking statements involve known and unknown risks and uncertainties, many of which are beyond the Group's control and all of which are based on the Group's current beliefs and expectations about future events. Forward-looking statements are sometimes identified by the use of forward-looking terminology such as "believe", "expects", "may", "will", "could", "should", "shall", "risk", "intends", "estimates", "aims", "plans", "predicts", "continues", "assumes", "positioned", "anticipates" or "targets" or the negative thereof, other variations thereon or comparable terminology. These forward-looking statements include all matters that are not historical facts. They appear in a number of places throughout this Presentation and include statements regarding the intentions, beliefs or current expectations of the Group concerning, among other things, the future results of operations, financial condition, prospects, growth, strategies, and dividend policy of the Group and the industry in which it operates. These forward-looking statements and other statements contained in this Presentation regarding matters that are not historical facts involving predictions. No assurance can be given that such future results will be achieved; actual events or results may differ materially as a result of risks and uncertainties facing the Group. Such risks and uncertainties could cause actual results to vary materially from the future results indicated, expressed, or implied in such forward-looking statements. Such forward-looking statements contained in this Presentation speak only as of its date. The Group expressly disclaims any obligation or undertaking to update these forward-looking statements contained in the document to reflect any change in its expectations or any change in events, conditions, or circumstances on which such statements are based unless required to do so by the applicable law, the Listing Rules, the Disclosure Guidance and Transparency Rules of the FCA or the Market Abuse Regulation.

When assessing and discussing the Group's reported financial performance, financial position and cash flows, management may make reference to Alternative Performance Measures ("APMs") that are not defined or specified under International Financial Reporting Standards ("IFRSs"). APMs are not uniformly defined by all companies, including those in the Group's industry. Accordingly, the APMs used by the Group may not be comparable with similarly titled measures and disclosures made by other companies. APMs should be considered in addition to, and not as a substitute for or as superior to, measures of financial performance, financial position or cash flows reported in accordance with IFRSs. Ferrexpo makes reference to the following APMs in the Group's Interim Results: C1 Cash cost of production, Underlying EBITDA, Net cash/(debt), Capital investment, and Total Liquidity. Full definitions of the Company's APMs can be found in the Annual Report & Accounts.

Since February 2022, the Group has managed to continue its operations during a time of war. Both, the ongoing war poses a threat to the Group's mining, processing and logistics operations and, in addition, operations in the developing political, fiscal and legal environment in Ukraine, heightening the risks associated specifically with dynamic and adverse legal system in Ukraine, represent a material uncertainty in terms of the Group's ability to continue as a going concern. Some of the identified uncertainties in terms of the Group's going concern are outside of the Group management's control. Please see Note 2 Basis of preparation and Note 19 Commitments, contingencies and legal disputes in the Group's Interim Results announcement for more information.

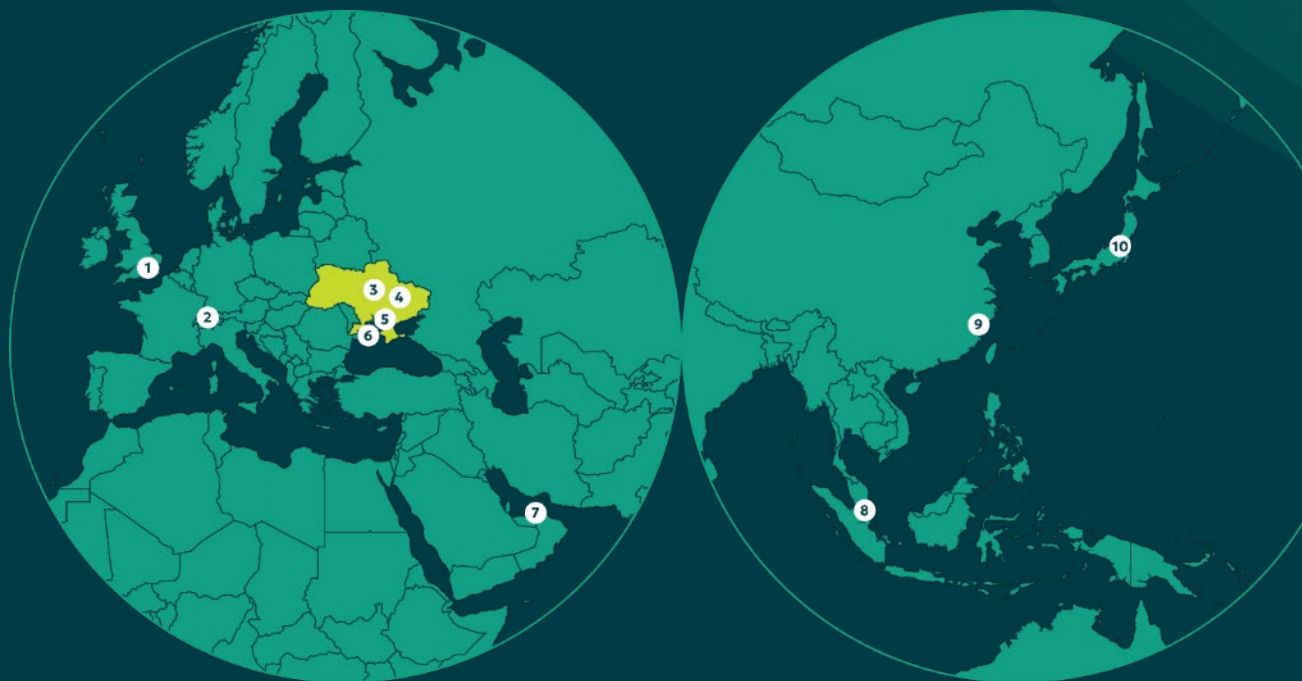


# Large scale producer of high-grade iron ore products

## European base, global presence



- 1 Ferrexpo Plc, London
- 2 Ferrexpo AG, Baar
- 3 Corporate Office, Kyiv
- 4 Operations, Horishni Plavni
- 5 Ukrainian port facilities, Black Sea
- 6 First-DDSG barge operations, Danube
- 7 Office, Dubai
- 8 Office, Singapore
- 9 Office, Shanghai
- 10 Office, Tokyo



# The case for high grade iron ore products - located near to growth markets

## What's the industry outlook?



The essential nature of steel

**>1.8BN**

Total steel production in 2024 (tonnes)

Iron ore is the main ingredient to make steel which is essential to everyday life.

**US\$376BN**

Value of global iron ore trade in 2024

**30%**

Forecast growth in demand for steel by 2050



Transition to green steel

**7%**

Global GHG emissions currently generated through steel production

Traditional steel production is emissions-intensive. Legislation is driving a shift to low carbon steel and low carbon feedstocks.

**+200MT green steel**

Forecast global lower carbon steel demand growth by 2030

**8% pa**

Forecast global demand growth for iron ore pellets from 2025 to 2030

## Why is Ferrexpo positioned to take advantage?



Our industry-leading products

**-37%**

Improved environmental performance using high grade iron ore products

Ferrexpo is already a leading supplier of premium iron ore products, needed to transition to lower carbon steel.

**40MTPA**

Forecast pellet deficit by 2030 as pellets outpace traditional concentrates

**High-grade iron ore products**

High-grade products command premium prices due to efficiency in low carbon steel making



Established large-scale operations

**+50YEARS**

Life-of-mine high-grade magnetite deposits

As the only publicly listed, vertically integrated iron ore pellet producer and supplier of its size in Europe, Ferrexpo is located close to European and MENA growth markets.

**Large scale**

Mines, processing and beneficiation plants ensure variable and flexible production

**Owned logistics infrastructure**

Providing multiple export modes and routes to a global customer base



Our focus on responsible operations

**0.56<sup>LT</sup>IFR**

Good safety performance. 1H 2025 slightly above five-year historical average of 0.52

We have committed to decarbonisation and Net Zero by 2050. We are a significant contributor to the local communities and the Ukrainian economy.

**50% reduction**

2050 Net Zero pathway, targeting 50% reduction in Scope 1 and 2 by 2030

**US\$29M**

Funding for more than 100 humanitarian and social projects and initiatives during wartime



# Business review

**Lucio Genovese**  
Interim Executive Chair





# Resilient performance in an adverse environment

## Production

3.4MT

Despite the strongest production since full-scale invasion in 1Q, the suspension of VAT forced lower production in 2Q

(1H 2024: 3.7mt)

## Underlying EBITDA

US\$4<sup>M</sup>

Due to significant cost cutting, the Group remained marginally EBITDA positive

(1H 2024: US\$79m)

## Revenue

US\$453<sup>M</sup>

17% decrease in revenues reflecting lower realised prices and different product mix.

(1H 2024: US\$549m)

## Net cash position

US\$50<sup>M</sup>

Net cash fell reflecting lower revenue and increased consumable prices

(1H 2024: US\$112m)

# Operations

Strong Q1 but scaled back in Q2 due to one pellet line operation

## Mining

Fall in 2Q mining rates as capacity reduced due to VAT



- Total mined tonnages 'steady' for the first half compared to previous period, however, this does not reflect a 65% drop in 2Q compared to 1Q
- Optimisation of stripping rates and repairs and lower diesel consumption helped to lower costs on a unit basis
- C1 cash cost fell to US\$77.1 per tonne compared to US\$89.9 in the previous six months

## Processing

Installation of additional concentrator lines in 2024 enabled production pivot



- Strong pivot to concentrate production and sales to meet Chinese demand for low-silica concentrates
- Power interruptions resulted in some unscheduled downtime
- Funds allocated to complete press filtration and test work on efficiencies on different pelletising lines
- Steady improvement in pellet line productivity through the period.

## Logistics

Multimodal transport continues to provide customer flexibility

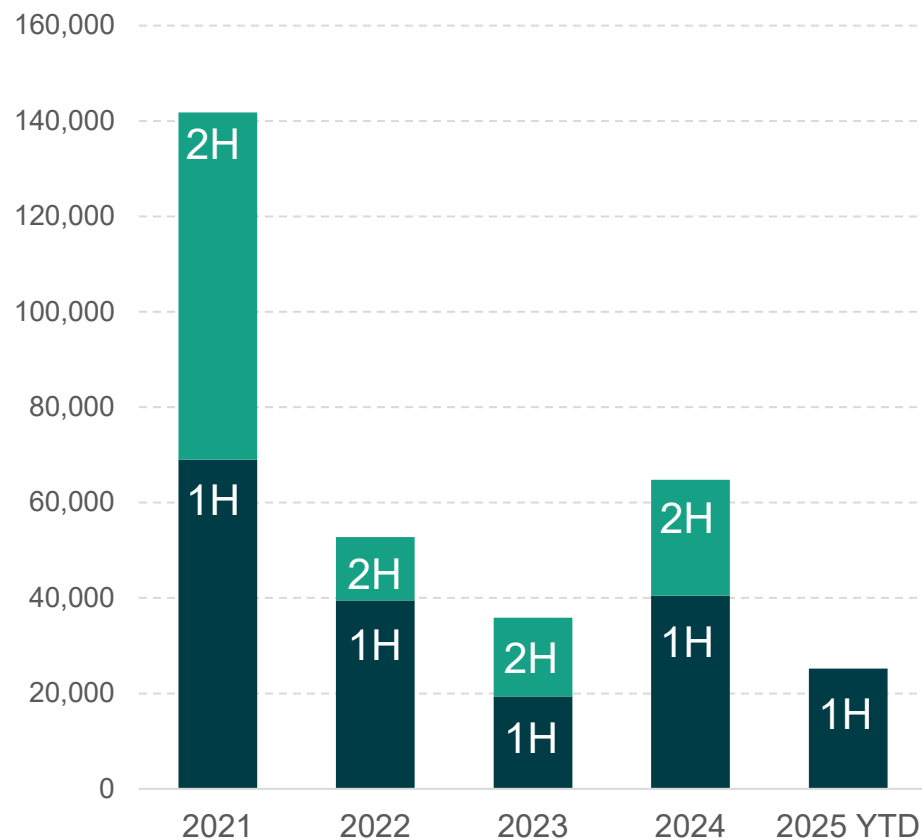


- Decrease in pellet inventories to optimise working capital.
- Flexible deliveries to customers due to rail, barge and seaborne logistics network
- Benefited from an increase in seaborne sales at lower freight tariffs

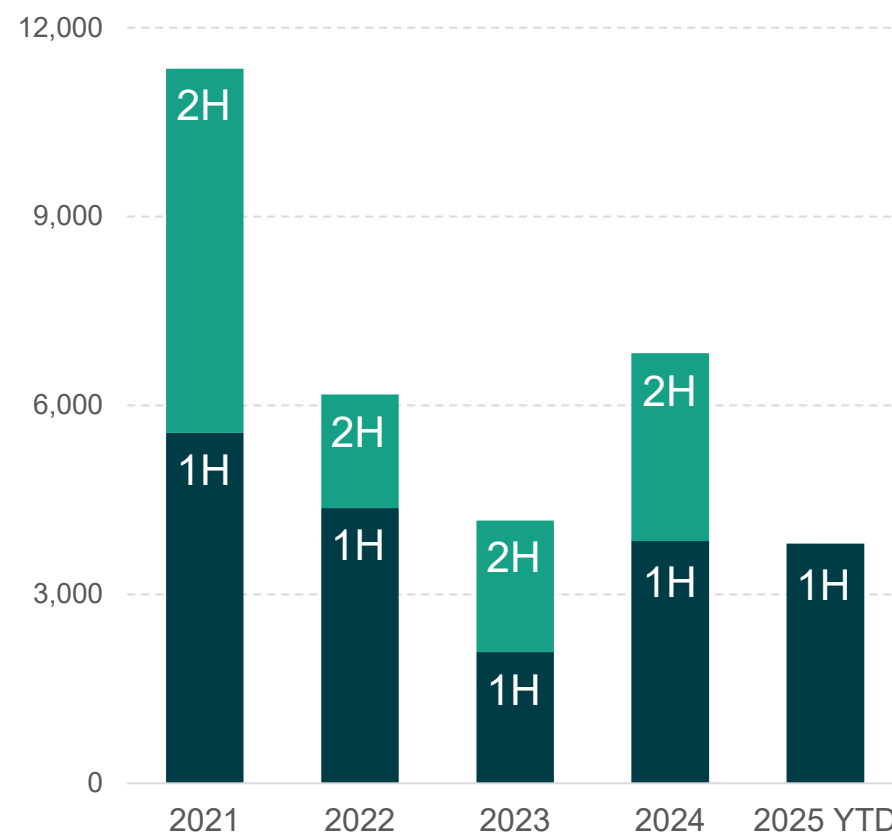
# Review of operations

Managing the business through a prolonged war

Mined volumes  
(thousand tonnes)



Sales  
(thousand tonnes)





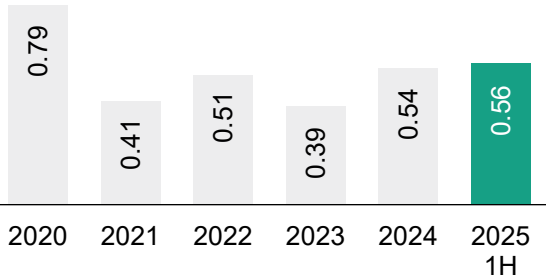
# Sustainability dashboard

Progress hindered by impacts from the war



Key safety rate (LTIFR)

0.56

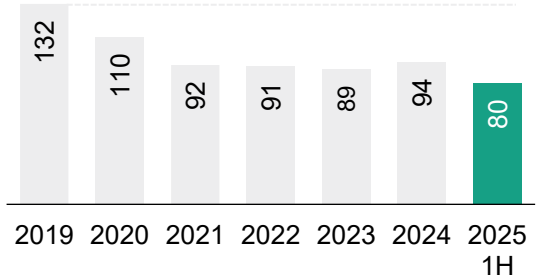


Increased LTIFR due to increase in lost-time injuries



GHG Emissions (Scope 1&2 kg/t)

-15%

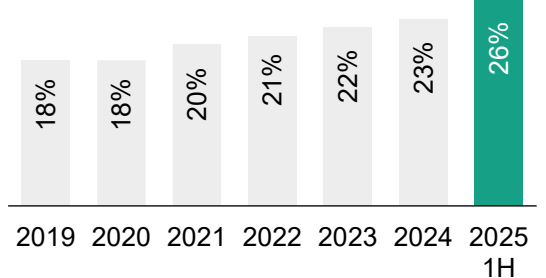


Operations 39% below baseline year



Women in leadership roles

26%

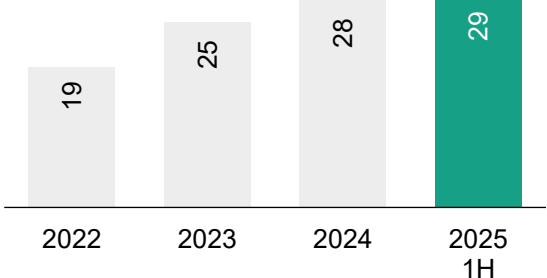


Increasing women in leadership roles



Humanitarian support

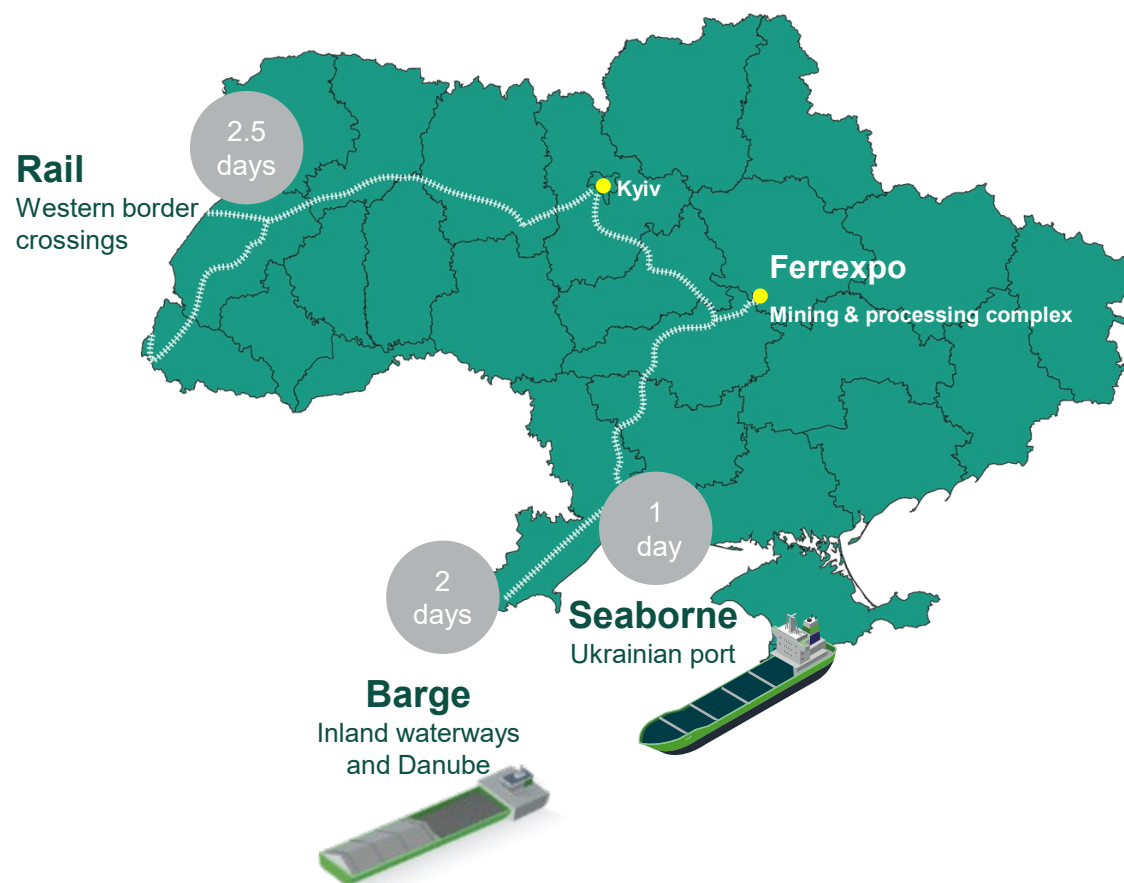
US\$29M



Cumulative increase in funds since February 2022 (including CSR spend). Amounts reduced due to limited funds

# Operating during a time of war

Our business has built-in operational flexibility and continues to adapt to wartime challenges



## Workforce in Armed Forces

**11%**

738 colleagues serving in the Armed Forces of Ukraine (end June). 186 veterans have returned of whom 78 are back at work.

## Contributions to local communities

**US\$29M**

Tight liquidity has forced a pause in war-related humanitarian aid and CSR activities in country.

## Logistics

**60% seaborne**

Access to the Black Sea maritime corridor enabled us to continue shipments to customers on a variety of vessel types.

## Electricity imports mandated only in acute periods

Mandated to import up to 80% of electricity needs at higher tariffs from European neighbours depending on domestic availability.



# Market review

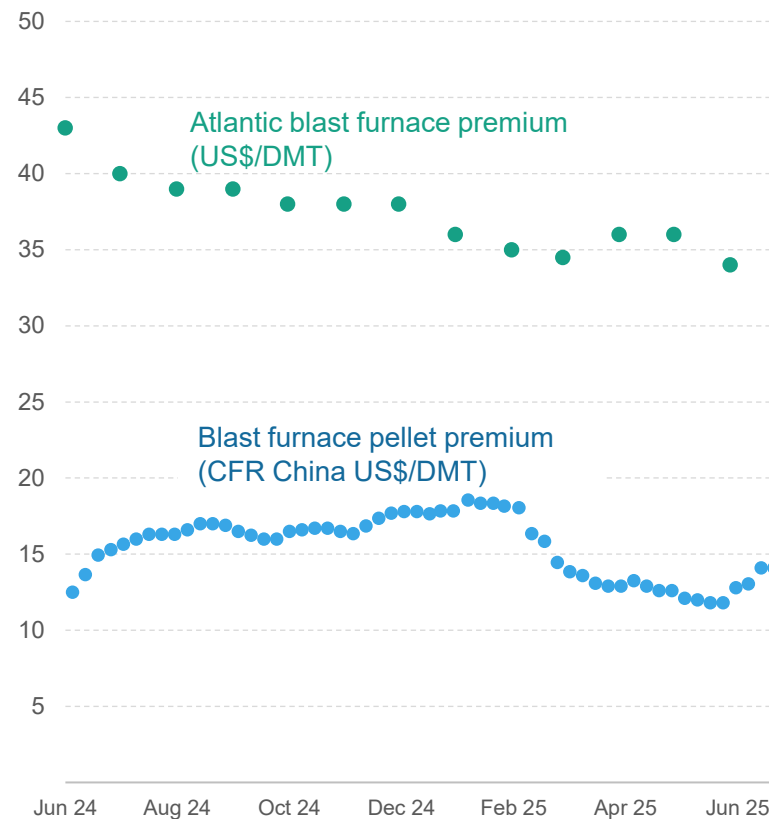
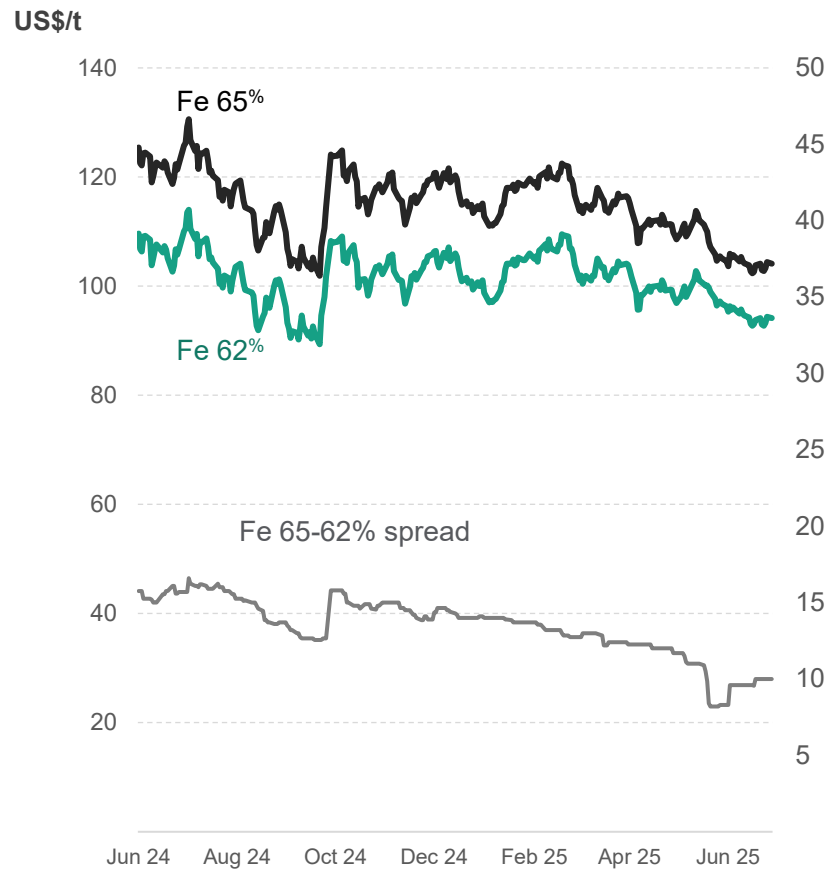
**Yaroslava Blonska**

Acting Chief Marketing Officer



# Iron ore markets

Falling prices due to supply growth and weak steel markets



Benchmark iron ore fines indexes declined during the first half with an oversupplied market and weak global demand.

Demand for high-grade iron ore suppressed with a low-margin environment, seeing a significant contraction in mid to high grade spreads during the period.

Ramp up in pellet exports globally resulted in supply pressure; Atlantic pellet premiums at five-year historic lows.



# Sales and logistics

## Group sales

3.8<sup>MT</sup>

28% increase compared to previous period. Pellet sales complemented by pivot to high-grade concentrates to capture Chinese market demand, representing 36% of sales compared to 14% in 2024.

## Seaborne sales

2.3<sup>MT</sup>

Continued access to Ukrainian Black Sea ports, 16 vessels fixed enabling 60% of sales by seaborne routes.

## Diversification

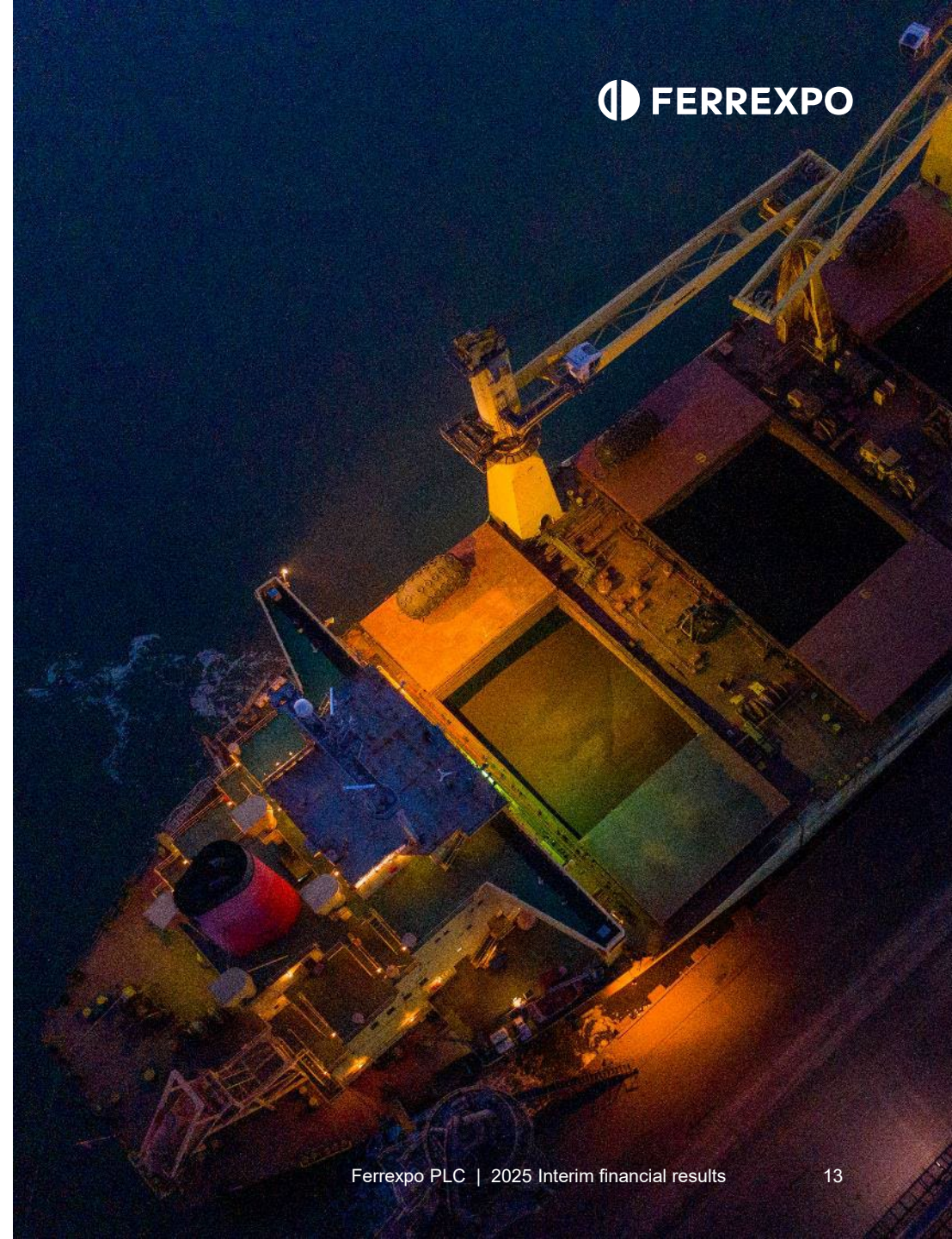
10 countries

Pivot toward Asia in 1H 2025 comprising 50% of all exports during the period. Europe remains a key market with 38% of all exports to European customers (includes Türkiye).

## Rail and barging

1.5<sup>MT</sup>

35% of sales by rail and 5% by barge to long-term European customers. (2024: 42% and 4% respectively).





# Customer development

Pellet demand & premiums

## +65% Fe

34.2% fall in pellet production compared to same period last year due to forced downscaling of production due to decreases in pellet prices and significant oversupply. Limited DR pellets produced in 1Q only.

High-grade iron ore

## Products

Product range aligning with market demand, mostly recently with a pivot to high-grade pellet feed concentrate.

Flexible logistics

## Network

Placing product to customers at the right time; the Group continues to offer logistical agility by scaling export volumes between its rail, barge and seaborne export channels.

DR pellet benefits

## -37% CO<sub>2</sub>

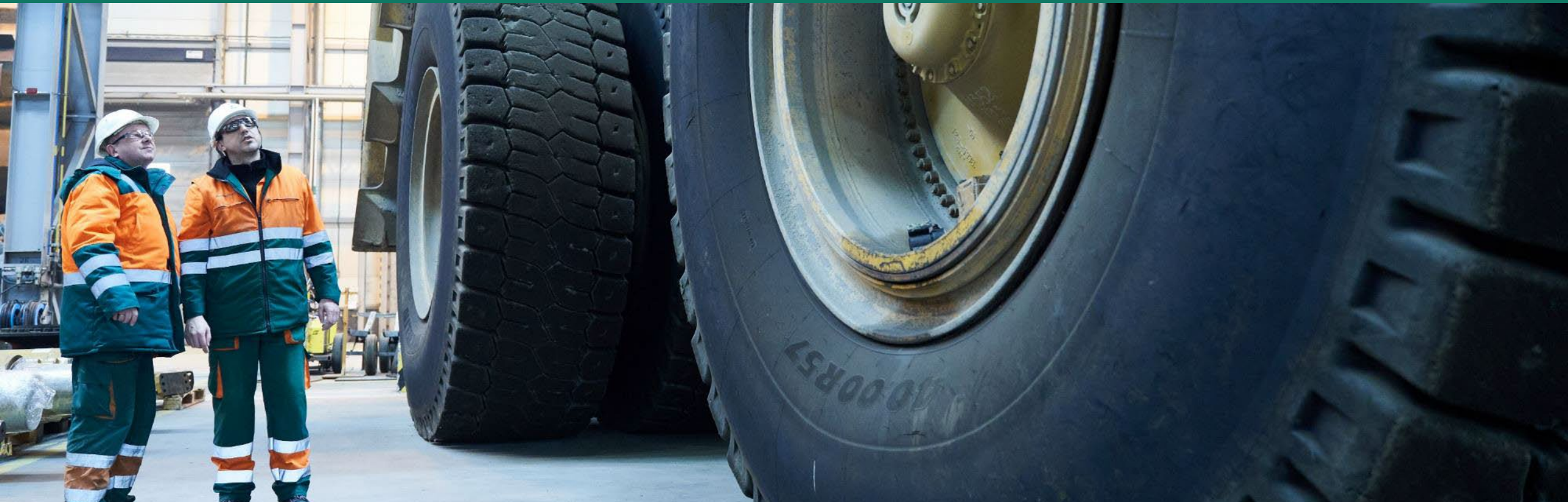
DR pellets produced in 1Q demonstrating the Group's commitment to green steel.





# Financial review

**Nikolay Kladiev**  
Chief Financial Officer



# Income statement

Negative operating profit due downscaling of operations and impairment loss

## Revenue

- Less than 1% decrease in total sales volumes compared to 1H 2024 - aligned to adjusted production plan
- Reduction of production volume to mitigate working capital outflows and to preserve liquidity following the rejection of VAT refunds in Ukraine because of personal sanctions imposed on one of the Group's shareholders
- Annual average benchmark iron ore price decreased by 14% affecting realised prices

## Operating loss

- Negative effects from lower pellet production volume were partially offset by the increase in concentrate production
- Energy intensive operation exposed to price changes for electricity, fuel and gas
- Impairment loss on non-current operating assets driven by lower cash flow generation as a result of reduced operation due to rejection of VAT refunds
- Operating foreign exchange losses as result of appreciation of the local currency in Ukraine to the US\$ in 1H 2025, compared to devaluation in 1H 2024

## Non-operating items

- Non-operating foreign exchange gains driven by appreciation of the local currency, compared to devaluation in 1H 2024
- Income tax expense lower than in 1H 2024, despite loss position of the Group
- Income tax expense affected certain tax treatments (e.g. impairment loss) and level of other expenses not deductible for tax purposes
- Effective tax rate mainly driven by non-recognition of deferred tax assets on impairment loss

<sup>A</sup> Alternative performance measures can be found [here](#)

Please note that numbers may not add up due to rounding

Please note that percentages of deviations are generally computed on balances in '000

## Key figures

(US\$ million, unless otherwise stated)

	1H 2025	1H 2024	Change	2H 2024	Change
Total sales volume (mt)	3.8	3.8	(1)%	3.0	28%
Iron ore fines price (US\$/t Fe 65%)	113	131	(14%)	116	(3%)
<b>Revenue</b>	<b>453</b>	<b>549</b>	<b>(17%)</b>	<b>384</b>	<b>18%</b>
C1 costs <sup>A</sup> (US\$/t)	77.1	78.8	(2%)	89.9	(14%)
Write offs and impairment losses	(154)	-	-	(72)	115%
Operating forex (losses)/gains	(7)	55	(113%)	28	(126%)
<b>Operating (loss)/profit</b>	<b>(194)</b>	<b>99</b>	<b>(296%)</b>	<b>(81)</b>	<b>139%</b>
Non-operating forex gains/(losses)	8	(25)	(131%)	(14)	(154%)
Income tax expense	(9)	(20)	(55%)	(9)	(3)%
<b>(Loss)/profit for the period</b>	<b>(196)</b>	<b>55</b>	<b>(453%)</b>	<b>(106)</b>	<b>86%</b>
Diluted (loss)/earnings per share (US cents)	(33.31)	9.26	(460%)	(17.59)	89%



# Underlying EBITDA<sup>A</sup> drivers

Decline of EBITDA due to lower pellet sales volume and realised prices

## 1H 2025

**EBITDA**  
**US\$4<sup>M</sup>**

**EBITDA margin**  
**1% (1H24: 14%)**

### EBITDA

- Impairment loss of US\$154 million not affecting EBITDA as non-cash effect
- EBITDA declined in the first half of 2025 due to negative changes in revenue and costs

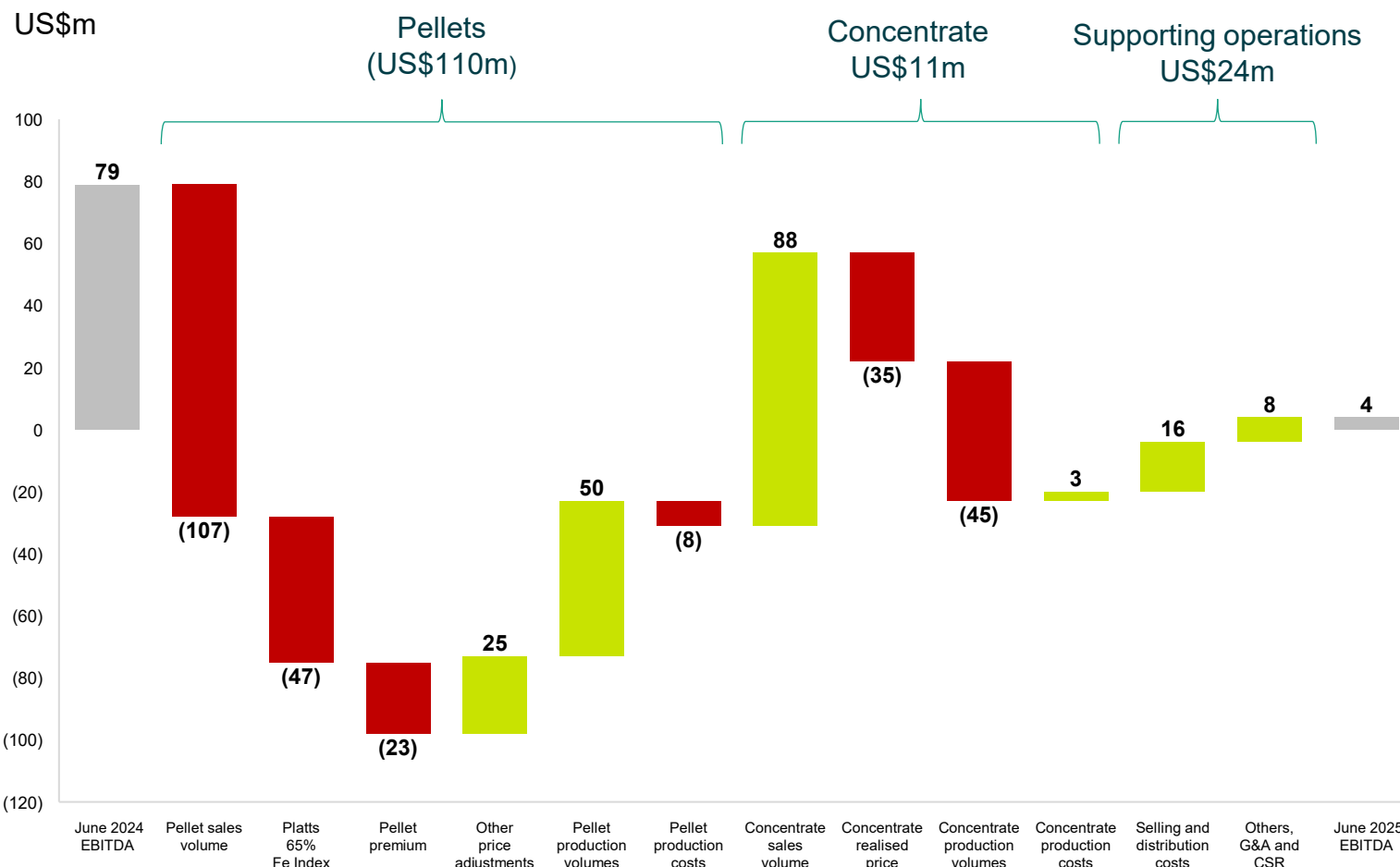
### Revenue

- Effect from lower pellet sales volume only partially offset by higher concentrate sales volume
- Total sales volume of 3.8mt at same level as in 1H 24
- Pressure on fines index prices and pellet premium on global market for iron ore products
- Decline of index prices by c. 14% and Atlantic pellet premium by c. 15% affecting realised prices

### Costs

- Higher prices for energy and key consumables
- Benefits from processing of K22<sup>1</sup> ore only for two months out of the past six.
- Lower S&D costs driven by lower freight rates and insurance premiums
- Positive impact on G&A, CSR and others from planned cost management and saving initiatives

## EBITDA waterfall



<sup>A</sup> Alternative performance measures can be found [here](#)

<sup>1</sup> K22 ore - GPL ore is classified as either K22 or K23 quality, of which K22 ore is of higher quality (richer)

# Production cost breakdown & development

Positive effects on C1 unit costs despite higher energy prices

1H 2025

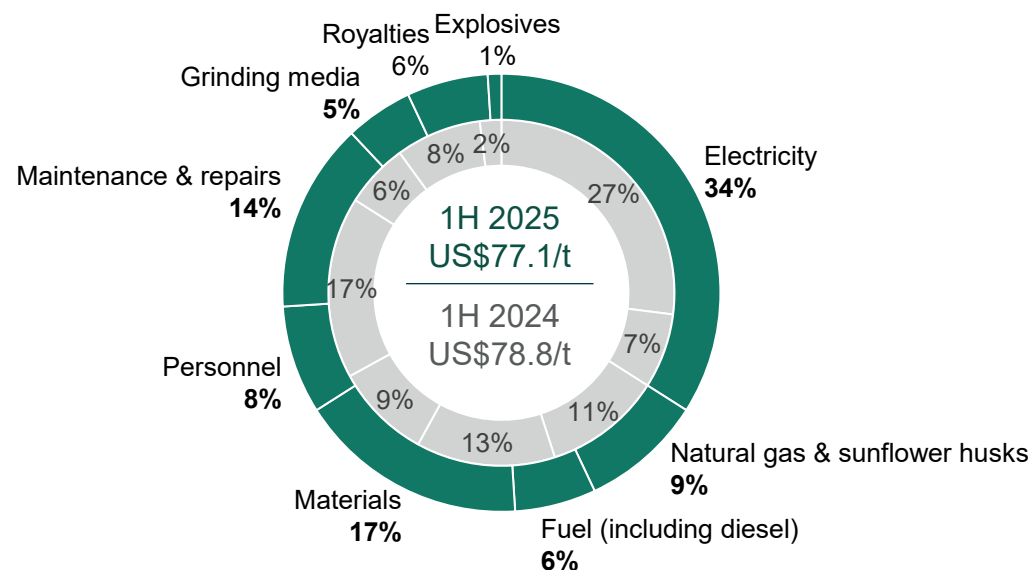
**US\$77.1/t**

14% lower than 2H 2024

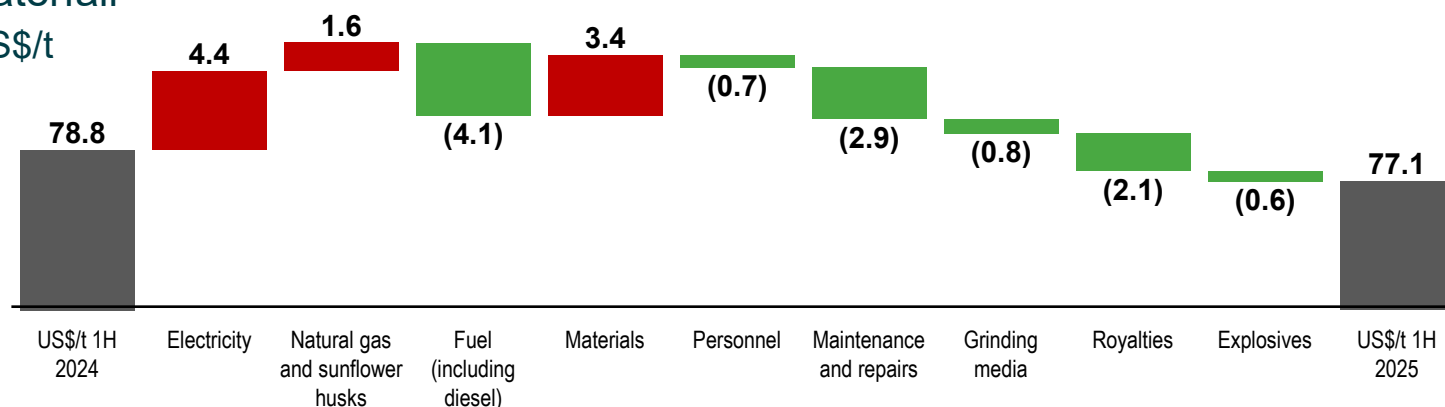
2% lower than 1H 2024

- Energy-related costs continue to account for the largest share of production costs.
- Higher cost for electricity and gas driven by further price increases and lower production volume
- Cost for material affected by higher volume of concentrate purchased from third-party suppliers
- Benefits from processing of K22<sup>1</sup> ore for two months out of the past six
- Reduction of total costs per tonne due to lower mining activities and lower fuel prices, processing of K22 ore, as well as from the effects of downscaled maintenance and repair programme
- Costs reductions were partially offset by higher costs for electricity, gas and materials
- Approximately two thirds denominated in hryvnia and were impacted by marginal appreciation of the local currency

C1 costs  
breakdown  
US\$/t



C1 costs  
waterfall  
US\$/t



<sup>A</sup> Alternative performance measures can be found [here](#)

<sup>1</sup> K22 ore - GPL ore is classified as either K22 or K23 quality, of which K22 ore is of higher quality (richer)



# Cash flow statement

Decrease of net cash position due to challenging environment

## Underlying EBITDA

- Decline of positive underlying EBITDA driven by:
  - lower sales and production volumes
  - lower realised prices
  - higher prices for energy and key consumables
  - planned cost management and saving initiatives

## Net cash flows from operating activities

- Negative cash flow from operating activities affected by working capital outflows of US\$24 million, compared to US\$12 million in 1H 2024
- Net outflow largely due to increase of trade receivable balance as a result of higher sales volume in June 2025, decrease of inventories and increase of taxes recoverable by US\$31m
- Taxes recoverable balance increased to US\$61m mainly due to absence of VAT refunds in Ukraine
- Lower income tax as a result of lower taxable profits in certain jurisdictions

## Net cash position

- Decrease in net cash position due to:
  - Significantly lower operating cash flows
  - Lower capital investments could only partially offset lower operating cash flows
  - Essentially debt free, with the exception of minor lease liabilities

(US\$ million, unless otherwise stated)	1H 2025	YE 2024	Change	1H 2024	Change
<b>Underlying EBITDA</b>	<b>4</b>	<b>69</b>	<b>(94%)</b>	<b>79</b>	<b>(95%)</b>
Working capital (outflow)/inflow	(24)	52	(147%)	(12)	108%
Income tax paid	(3)	(23)	(87%)	(13)	(77%)
Other (including non-cash forex effects)	(1)	(6)	(93%)	2	(122%)
<b>Net cash flow (used in)/from operating activities</b>	<b>(24)</b>	<b>92</b>	<b>(126%)</b>	<b>56</b>	<b>(143%)</b>
Capital investment	(28)	(102)	(72%)	(55)	(49%)
Lease payments	(2)	(6)	(56%)	(3)	(12%)
Other (including translation difference)	-	7	(100%)	2	(100%)
<b>Cash and cash equivalents</b>	<b>52</b>	<b>106</b>	<b>(51%)</b>	<b>115</b>	<b>(55%)</b>
Lease liabilities	(2)	(5)	(47%)	(3)	(25%)
<b>Net cash position</b>	<b>50</b>	<b>101</b>	<b>(51%)</b>	<b>112</b>	<b>(56%)</b>

<sup>A</sup> Alternative performance measures can be found [here](#)

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# Balance sheet

Debt free and decline of net cash position due to lower cash flows

## Assets

- PPE after additional impairment of US\$154 million
- Increase in trade and other receivables as result of strong sales in June
- Lower inventories include:
  - Raw materials and consumables of US\$43 million
  - Spare parts of US\$82 million
  - Finished goods of US\$12 million
  - Work in progress of US\$13 million
- Closing balance of cash and cash equivalents affected by rejected VAT refunds (US\$31 million in 1H 2025) by Ukrainian tax authorities because of personal sanctions imposed on one of the Group's shareholders

## Liabilities

- Other than lease liabilities, no other finance facilities drawn or available
- Decrease in trade and other payables due to adjusted operation and timing of payments
- Provisions for ongoing legal disputes unchanged in hryvnia terms and change in US\$ due to foreign exchange rate changes

## Net cash position

- Decrease affected by the currently rejected VAT refunds and overall lower cash generation, which is partially due to adjusted production as a result of outstanding VAT refunds

Key figures (US\$ million)	1H 2025	YE 2024	Change	1H 2024	Change
<b>Total assets, including</b>	<b>983</b>	<b>1,187</b>	<b>(204)</b>	<b>1,320</b>	<b>(337)</b>
Property, plant and equipment	576	724	(148)	797	(221)
Inventories	156	198	(42)	200	(44)
Trade and other receivables	64	40	24	75	(11)
Cash and cash equivalents	52	106	(54)	115	(63)
<b>Total liabilities, including</b>	<b>243</b>	<b>263</b>	<b>(20)</b>	<b>239</b>	<b>4</b>
Lease liabilities	3	5	(2)	4	(1)
Trade and other payables	42	56	(14)	47	(5)
Income taxes payable	18	14	4	16	2
Provision for legal disputes	117	116	1	120	(3)
<b>Equity attributable to equity holders of Ferrexpo plc</b>	<b>740</b>	<b>924</b>	<b>(184)</b>	<b>1,081</b>	<b>(341)</b>
<b>Net cash position</b>	<b>50</b>	<b>101</b>	<b>(51)</b>	<b>112</b>	<b>(62)</b>

<sup>A</sup> Alternative performance measures can be found [here](#)

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# STANDING WITH UKRAINE